



**DATE:** May 5, 2025

**TO:** Michael F. Rice, Ph.D., State Superintendent, Michigan Department of Education (MDE)

**FROM:** Dedrick Martin, Superintendent, Kalamazoo RESA  
Michael Coats, Executive Director of MiCloud, Kalamazoo RESA

**CC:** Brian Schupbach, Assistant Superintendent for Technology & Operations, Kalamazoo RESA  
Scott Addison, Grant Specialist, MDE  
Troy Hansbarger, Grant Manager, MDE  
Diane Golzynski, Deputy Superintendent, MDE  
Tom Johnson, MiCH Director, MAISA  
Amanda Stoel, Director of Innovation and Collaboration, MAISA

**SUBJECT:** Section 12c-Consolidation Grant Quarterly Report, 1st Quarter - January 1, 2025 - March 31, 2025

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**Recipient Entity Name and Address:** Kalamazoo Regional Education Service Agency  
Kalamazoo, MI 49002

**District/Recipient Code:** 39000

**Grant Code:** 268

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### Grant Metrics

Finance Data	Impact (Students, Educators, Districts)	Collaboration (partners, vendor to get work started)
Kalamazoo RESA <b>received \$31.6M</b> to formalize MiCloud and provide critical backup and disaster recovery, and datacenter migration and	<b>Students Benefited:</b> 39,986 <b>Current Adoption:</b> 6 ISDs, 28 locals, 16 State Projects, and 4 “other”	Ingram Micro AWS MAISA-MiCH IT Veeam

modernization services.	(2 libraries, MAISA, and MAASE), servicing a total of 39,986 students  <b>Interest Survey:</b> Interested in Cloud-based backups: 124 Interested in cloud server hosting/migration: 67	
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## PROGRESS:

The MiCloud initiative seeks to centralize cloud hosting and platform management services to provide a unified, scalable, and secure solution for all Michigan ISDs/RESAs and school districts while addressing current challenges around aging hardware, and data security.

### January 2025:

- ❖ Dedicated staff were hired (Mike Ciokiewicz, Cloud Architect; Bill Handlang, Cloud Engineer; and Michael Coats, Executive Director)
- ❖ Participated in the MiGreatDataLake (MiGDL) Digital Transformation 2-day workshop
- ❖ Created advisory committee, with representatives from all 10 MAISA regions, plus key stakeholders from statewide projects (MiSEN, MiDataHub, MiSecure, MiCH Development, MiGDL) and strategic partners (AWS, Ingram Micro)
- ❖ Held initial advisory charette
- ❖ Began working with expanded Ingram Micro team dedicated to MiCloud support on business development processes
- ❖ Acquired the [micloud.org](https://micloud.org) domain and deployed a new website
- ❖ Investigated Managed Service Provider (MSP) solutions to handle helpdesk tickets, billing, and invoicing management, and perform MSP services like Remote Management and Monitoring (RMM) of server infrastructure

### February 2025:

- ❖ Started working with Thrun Law on a Master Services Agreement (MSA) to be used between KRESA/MiCloud and the partner district
- ❖ Started an Optimization and Licensing Assessments (OLA) for Dickinson-Iron ISD, Northwest Ed ISD, and Berrien RESA through Ingram Micro
- ❖ Started meeting with interested ISDs and LEAs regarding MiCloud and the services to be offered
- ❖ Presented at the Michigan Education Technology Leaders (METL)

- ❖ Sent out initial interest survey
- ❖ Held second in-person advisory committee meeting
- ❖ Held a budget review with fiscal (KRESA)
- ❖ Perform strategic planning regarding services and sustainability

### **March 2025:**

- ❖ Started interviewing for cloud engineer, systems administrator, and executive administrative assistant positions
  - ❖ Participated in the AWS Virtual Whiteboarding session for MiGDL
  - ❖ Purchased Atera as our MSP/RMM solution
  - ❖ Participated in METL, providing updates
  - ❖ Presented at two sessions at Michigan Association for Computer Users in Learning (MACUL) Conference
  - ❖ Held 2nd budget review meeting with fiscal (KRESA)
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### **NEXT QUARTER FOCUS:**

- ❖ Filling positions and onboarding staff
- ❖ Sharing information through MACUL, MSBO, and MAEDS Spring PD sessions
- ❖ Begin coordinating next steps calls with interested districts, and identifying project commitments, details, and timelines
- ❖ Continue meeting with ISDs to promote and explain MiCloud services
- ❖ Building out summer project plans
- ❖ Starting to build out the initial infrastructure for the early projects